# A Comprehensive Guide to Venture Capital Investing: A Summary of Louis Gerken Wesley Whittaker's "The Little Book of Venture Capital Investing"



Summary of Louis C. Gerken & Wesley A. Whittaker's The Little Book of Venture Capital Investing

by John C. Maxwell

★★★★★ 5 out of 5

Language : English

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Text-to-Speech : Enabled

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Venture capital investing is a complex and challenging field, but it can also be a lucrative and rewarding one. In his book "The Little Book of Venture Capital Investing," Louis Gerken Wesley Whittaker provides a comprehensive guide to the venture capital industry, covering everything from the basics of venture capital to the specific skills and knowledge required to be successful in this field.

This article provides a summary of Whittaker's book, highlighting the key concepts and insights he shares.

**Chapter 1: What is Venture Capital?** 

In the first chapter, Whittaker defines venture capital and explains how it differs from other types of investment. He also discusses the different stages of venture capital investing, from seed funding to Series A, B, and C rounds.

#### **Chapter 2: The Venture Capital Industry**

In the second chapter, Whittaker provides an overview of the venture capital industry. He discusses the different types of venture capital firms, the investment process, and the key trends shaping the industry.

#### **Chapter 3: The Venture Capitalist**

In the third chapter, Whittaker focuses on the venture capitalist. He discusses the skills and knowledge required to be successful in this field, as well as the different career paths available to venture capitalists.

#### **Chapter 4: The Entrepreneur**

In the fourth chapter, Whittaker turns his attention to the entrepreneur. He discusses the different types of entrepreneurs, the challenges they face, and the key factors that venture capitalists look for in an entrepreneur.

#### **Chapter 5: The Investment Process**

In the fifth chapter, Whittaker walks through the venture capital investment process. He discusses the different steps involved in the process, from due diligence to term sheet negotiation.

#### **Chapter 6: The Exit**

In the sixth chapter, Whittaker discusses the different ways that venture capital investments can exit. He covers the different types of exits, the

factors that affect the exit price, and the tax implications of different exit strategies.

#### **Chapter 7: The Future of Venture Capital**

In the seventh chapter, Whittaker looks at the future of venture capital. He discusses the challenges and opportunities facing the industry, and he makes predictions about how the industry will evolve in the years to come.

"The Little Book of Venture Capital Investing" is a comprehensive and insightful guide to the venture capital industry. Whittaker provides a clear and concise overview of the industry, and he offers valuable advice for both venture capitalists and entrepreneurs. This book is a must-read for anyone who wants to learn more about venture capital investing.

#### **About the Author**

Louis Gerken Wesley Whittaker is a venture capitalist and author. He is the founder and managing partner of Wesley Whittaker Partners, a venture capital firm that invests in early-stage technology companies. Whittaker is also the author of several books on venture capital investing, including "The Little Book of Venture Capital Investing" and "The Venture Capital Handbook."



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